



DEPARTMENT OF THE ARMY
NEW ENGLAND DIVISION, CORPS OF ENGINEERS
424 TRAPELO ROAD
WALTHAM, MASSACHUSETTS 02254-9149

Construction Directorate
North Central Area Office

Re: Eastern General Contractors, Inc.
52-60 Berkshire Avenue
Springfield, MA 01109

To Whom it may concern:

Eastern General Contractors, Inc. has been involved in nine construction contracts administered by this office since 1985. Contracts totaling \$13,616,673 involved five rehabilitation projects in occupied family housing quarters, two massive rehab/renovation projects in family housing quarters and two projects involving new construction. Construction on all nine projects was accomplished in an exemplary manner.

The most difficult projects are those involving work in family quarters while they are occupied by military families. Not only is excellent workmanship expected, but scheduling of work is critical in order to cause the least amount of inconvenience to the family unit. Work under these contracts involved installation of new kitchens, new bathrooms and heating systems. Eastern was cited by the Post Housing Director for the excellence of his workmanship and the ability to accomplish this work with so little disruption to the army families involved.


Two major rehabilitation projects were undertaken by Eastern at Fort Devens in family quarters. The first of these projects was a first at Fort Devens. Despite the large amount of modifications resulting from differing site conditions on this project, Eastern completed the contract within contract time parameters and within budgetary restrictions. The second project was completed several months ahead of schedule, owing in no small part to Eastern's ability to schedule his work in concert with the Housing Office.

New projects were also constructed by Eastern at Fort Devens. The Fort Devens Guest House is a model of excellent design and workmanship and was completed well within time and budget restraints. The new Commissary was turned-over to New York District at 78% completion for final administration. This is a design/build project and is on schedule. The facility is being built to industry standards and will be an outstanding facility at Fort Devens upon completion in early summer.

Eastern General utilizes an exceptional field staff and professional office staff to accomplish its work. Preconstruction administrative requirements are submitted on time and are complete, detailed and as required, resulting in early issuance of Notice to Proceed. The office staff reacts to modifications quickly and professionally. Proposals are timely, accurate and complete requiring little delay in the execution of contract work. Daily and final completion administration is ready on time with no delays for missing or incomplete paperwork.

Since Eastern does most of its trade work with its own forces, its workmanship is consistent and superior to most other companies. Very little of its work is sub-contracted, resulting in a very professional quality control system. Site personnel are very responsive to Corps of Engineers Quality Assurance personnel. Site superintendants and foremen are very cooperative and are excellent tradesmen in their own right, resulting in top quality workmanship in the finished product.

As Area Engineer of North Central Area Office, I have been very well satisfied with the quality of work performed by Eastern General Contractors and look forward to working with them in the future.


JOHN I WINMILL
US Army Corps of Engineers
Area Engineer